



Job Description



Job Title:	Area Manager
Department / Section:	Coupar Angus Office
Main purpose of job:	To facilitate the purchase / sale of goods and services between existing members whilst providing an exceptional level of service, and ensuring members are aware of benefits available to them through their Ringlink membership. To identify and pursue new business opportunities to assist with the continued growth, success and diversification of the organisation.
Key Tasks:	<ul style="list-style-type: none">• Facilitate the purchase, sale and distribution of agricultural inputs and outputs• Facilitate the hire of machinery services between members for both agricultural and non-agricultural businesses• Provide advice and guidance to members on a range of fertiliser products• Respond to members requests by telephone, email and face-to-face• Provide support to members and colleagues during key business times, adopting a flexible approach to working hours to ensure provision of a consistent level of service• Mainly office based but will be required to carry out site visits• Assist with the recruitment of new members
Key Results / Objectives:	To meet and exceed individual targets to support the business with plans for continued growth - including membership, by following up on all enquiries received, reviewing historical business data to assist with forward planning and explore new business opportunities.
Reporting to:	Senior Area Manager, Coupar Angus

